



## **Request for Proposal, 15MCO503 VIDEO VISITATION**

**Date Required: Thursday, Jun 4, 2015**

**Time Required: 3:00 PM Local Time**

The following document contains questions submitted by Prospective Bidders and the responses to those questions from Midland County.

1. Who is the provider of the existing video visitation system and when was it installed?

**Ki Corp installed in 2010**

2. Can you please provide a list of the attendees at the mandatory site survey?

**IC Solutions**

**Black Creek Integrated Systems Corp**

**Securus Technologies**

**CTC Company Inc**

**Montgomery Technologies**

3. Can the vendors reuse the existing video visitation enclosures that house the monitor, camera, etc. and install new video visitation equipment in the existing housing, if applicable?

**Yes, if the enclosures are staying. We want all of the components to be replaced, such as handset, camera, and monitor.**

4. In addendum 1, Exhibit 4, at E/F Block it says there are (4) Existing Units. Are these (4) existing units to be replaced?

**Yes, we need to replace the existing 4 units and add 4 new units.**



5. In addendum 1, Exhibit 4, at Visitation it says there is (1) remote management console. Is this console to be replaced? If not, is it desired for the existing remote management console to receive software?

**Yes, this is the remote management console to be replaced.**

6. In addendum 1, Exhibit 4, at Bonding it says there is (1) remote management console. Is this console to be replaced? If not, is it desired for the existing remote management console to receive software?

**This will be a new remote management console.**

7. In addendum 1, Exhibit 4, at Master it says there is (1) remote management console. Is this console to be replaced? If not, is it desired for the existing remote management console to receive software?

**This will be a new remote management console.**

8. Are the booking terminals actually the attorney PV1/PV6 terminals? If not, how are the booking terminals to be used?

**Yes, these are attorney terminals.**

9. How are attorney onsite visits scheduled?

**Currently, the attorney calls the jail and schedules an onsite visit. In the RFP we have specified that we would like future attorney visits to be schedule electronically.**



10. Referring to Addendum 1, please clarify if we are NOT expected to cover all the items that have been struck?

**Vendors are not expected to cover all of the items that have been struck in Addendum 1.**

11. Will the chosen vendor be responsible for removal and associated expenses of all Ki-Corp equipment?

**No, Midland County will be responsible for removal of Ki Corp equipment.**

12. Since Midland County is a commissary self op, explain how Midland county would like the video terminals to “integrate” to a self op? What would that look like? What are the expectations of functionality?

**There would be an interface to the JMS Commissary application. The functionality would allow inmates to purchase commissary items. This may simply be a link to a web application.**

13. How many surrounding municipalities would be using or inquired about using the Midland County video solution?

**None**

14. How many PCs will be used by the facility to view and monitor live video sessions?

**Three (3)**



15. Can purchasing provide the RFP in Word format since graphs and tables are not converting from PDF to Word properly?

**Yes, RFP in Word format has been posted to the Midland County Purchasing Website**

<http://www.co.midland.tx.us/departments/purchasing/Pages/Midland-County-Request-for-Proposal.aspx>

16. Is demolition of existing Video Visitation System required?

**No, Midland County will be responsible for the demolition.**

17. Are there existing equipment racks with space available for new headend equipment? Or should the Vendor include new equipment racks in each area?

**We currently have a 48" high x 19" wide rack available at the Visitation Center. If the vendor is using existing network, the racks are there. If the vendor is using new network, the vendor will need to provide the racks.**

18. Is there 110VAC electrical service at each existing video visitation station?

**Yes**

19. Are new workstations desired? If so, please provide the quantity at each facility. How many scheduling workstations? How many monitoring workstations? How many administrative workstations?

**Yes. Please refer to the diagrams and lists provided in Addendum 1. 49 total (13 @ visitation center). We currently do not have any scheduling workstations. We would like 1 scheduling workstation in the lobby of the jail and 1 scheduling workstation in the Visitation Center. We**



**are requesting 3 monitoring workstations. If administrative workstations are available, we would like 4 or the option to have administrative software installed on existing administrator workstations.**

20. If new workstations are not desired, are current workstations available for software to be installed onto? If so, how many workstations are desired to receive software?

**We are requesting new workstations. In reference to administrative workstations, jail command staff currently have new desktops, which the county would allow software for the video visitation system to be installed.**

21. Who is the current internet service provider for the facility?

**Grande Communications**

22. Is the proposer responsible for the internet service

**Refer to Section 6.1 Installation Requirements, numbers 18 and 19.**

23. What kind of cable is run to current visitation stations? Is it coax, CAT5, or CAT6? Can it be reused or does new cable have to be run? RFP says contradictory statements about this.

**CAT5E cable is run to the current visitation stations. The cable is run for the existing visitation monitors. However, cable needs to be run for the additional visitation monitors. Refer to Section 6.1 Installation Requirements, numbers 18 and 19.**

24. Is the following approach acceptable for the conduit and wire for new stations? Above the ceiling and in areas that are not accessible by inmates provide plenum-rated cable not run in



conduit. In inmate accessible areas, run plenum-rated cable in exposed EMT conduit. If this is not acceptable, please explain what method is required for new conduit and wire.

**No, that is not acceptable. All cable will need to be run in plenum-rated cable in conduit.**

25. How many free visits per week will be allowed per inmate?

**See RFP Exhibit 1.**

26. Does the County plan to charge for additional visits once the free ones are used

**This will be based on proposals that Midland County receives from this RFP.**

27. Please provide a list of equipment rooms in each area.

**Proposed vendors should have documented these as they were shown them on the mandatory walk through scheduled May 18, 2015.**

28. Please provide facility floorplans. If possible, please show where existing Video Visitation stations and Video Visitation System headend equipment rooms are located.

**For the security of our detainees and staff, we will not provide floorplans of Midland County Detention Center.**

29. Who is responsible for providing the furniture, such as chairs and stools, for the public and inmate video visitation stations?

**Midland County will provide the furniture such as chairs and stools for the public and the inmate video visitation stations.**



30. Please provide a riser diagram of the existing system.

**Proposed vendors should have documented these as they were shown them on the mandatory walk through scheduled May 18, 2015.**

31. Item 4.1, #7 appears incomplete; it reads as follows:

“Is the Video Visitation System capable of integrating with the Midland County Sheriff’s Office Jail Management systems, and future Midland County Sheriff’s Office and County systems, such as the Midland County Court System, and the Inmate Telephone System, and at no cost to the Midland County Sheriff’s Office or Midland County? Bidder shall provide detailed information on the specifications required to complete each interface. Interfacing shall include, but not limited to, use and communication of information such as inmate movements and scheduling conflicts. For example, a scheduling conflict arising from a court appearance would be communicated back to the visitor through an email or a voicemail notifying the visitor of the cancellation and the need to reschedule. Exhibit C” There is no Exhibit C in the Specifications; please clarify.

**Item 4.1 #7 is complete. Exhibit “C” should have been Exhibit Two (2) see page 63.**

32. Can the County please provide the desired number of video visitation units?

**Refer to Addendum 1 Exhibit 4**

33. The current JMS vendor, Archonix, is now owned by Securus. In order to ensure a level playing field, please confirm that Archonix will provide at least the same data in an interface with any incoming vendor as cooperatively and at the same cost as it has charged in the past.

**We have not yet implemented Archonix. Our platform is currently Spillman.**



34. The Vendor Qualification section on page 10 states, "The vendor or manufacturing partner(s) must have quality systems and standards in place that meet the quality systems standards of ISO 9001:2000." While we would meet all ISO standards, we have not sought ISO certification as our business has not required it. The requirement for bidders to supply ISO certification documentation with their proposals would limit competition under this RFP; therefore we respectfully request that the County make this requirement optional or remove it from the RFP.

**Please see Addendum 2.**

35. The Mandatory Vendor Requirement section on page 10 states, "This section contains Requirements that the successful Vendor(s) are required to provide or agree to at NO extra charge." The Functional Specifications Legend on page 22 lists the High priority category as mandatory requirements. Please clarify, does the County desire everything in the System Section Specification section to be included in the bidder's base financial offer as all requirements are listed as "high" priority?

**Midland County desires everything in the System Section Specifications and should be included in the bidder's base offer. If vendor's product does not provide these services, refer to your response codes and provide Midland County with the cost to include these services.**

36. The RFP mentions a Pricing Form on page 23. Did the County intend to incorporate a Pricing Form in the RFP? If so, could the County please provide the Pricing Form?

**Midland County does not intend to incorporate a Pricing Form. We intended this to be a vendor created pricing form.**