



Request for Proposal, 22MCO598 DRUG SCREENING SERVICES

Date Required: Thursday October 17, 2022

Time Required: 10:00am Local Time

INTRODUCTION:

Midland County, hereafter called County, invites sealed proposals from interested qualified Vendors, hereinafter called Vendors, to provide drug screening services for Midland County and possibly Midland Judicial District CSCD. The following pages provide general information about the requirements and specifications for the package.

This request for proposal ("RFP") is part of a competitive procurement process which provides qualified vendors with a fair opportunity for their commodities and services to be considered, and to provide information concerning their expertise and experience in providing similar services to other customers. The RFP process provides a competitive negotiation platform, wherein price or cost is not the sole determinative factor. This process, designed to best serve the interests of the County, allows the County the flexibility to negotiate with interested, qualified Vendors (following designation by the Commissioners Court, one at a time) to arrive at a mutually agreeable relationship.

QUESTIONS:

If further information is required, please contact the Midland County Purchasing Department. All requests for information must be submitted in writing. Responses to all questions received will be sent to each Vendor known to have copies of the Request for Proposal. Requests for information may be faxed to 432-688-4914 or e-mailed to pur103@co.midland.tx.us. All questions should be submitted on or before **5:00pm on Tuesday September 27, 2022**. Questions received after said date and time will not receive a response. Answers and clarifications which are considered to materially change the solicitation will be issued as written addenda to the original RFP and will be posted to the Midland County website at www.co.midland.tx.us. Solution providers are responsible for ensuring all answers to questions are reviewed prior to bid submittal and that all issued added are properly acknowledged with their submitted proposal response. Midland County will not be responsible for any verbal exchange between the vendor and an employee of Midland County.

COPIES AND RECEIPT:

Please submit one (1) original, three (3) copies, and an electronic copy on USB drive of the proposal. **An executed copy of the Proposal Affidavit SIGNED AND NOTARIZED (Page 8) must be included in each submission.** Please note that if no Proposal Affidavit is included, the response will be rejected. Midland County is exempt from all state and federal taxes. Tax exempt certificates are available upon request.

All responses should be submitted in a sealed envelope, marked on the outside,

22MCO598 DRUG SCREENING SERVICES

Company Name

Responses must be received by **10:00am Local Time on Thursday October 17, 2022**. Late proposals will be rejected and returned without being opened. The clock in the Purchasing Agent's office is the official time piece for this submission. If interested, Vendors may use mail or express systems to deliver their proposal to the Purchasing Department; they should ensure that they are tendered to the carrier in plenty of time to reach the Purchasing Department by the time and date required. Facsimile transmitted proposals shall not be accepted.

SUBMISSION LOCATION: All bids which are mailed, shipped, delivered, etc. should be addressed as follows:

Midland County Purchasing Department
Midland County Courthouse
Attention: Kristy Engeldahl, Purchasing Agent
500 N. Loraine Street, Suite 1101
Midland, Texas 79701

DOCUMENTATION SUBMISSION:

The respondent must submit all required documentation. Failure to provide requested information may result in rejection of the proposal.

ALTERATION OF PROPOSAL:

A proposal may be altered, modified or amended by a Vendor at any time, prior to the time and date set forth above as the submission deadline. Alterations, modifications or amendments to a proposal must be made in the offices of the Purchasing Department. Any interlineations, alteration or erasure made on a proposal before the submission deadline must be initialed by the signer of the proposal, guaranteeing authenticity. A proposal may not be altered, modified or amended after the submission deadline.

WITHDRAWAL:

A proposal may not be withdrawn or canceled by the respondent for a period of sixty (60) days following the date designated for the receipt of proposals, and respondent so agrees upon submittal of their proposal.

CONFLICT OF INTEREST:

No public official shall have interest in this contract, in accordance with Vernon's Texas Codes annotated Local Government Code Title 5, Subtitle C, Chapter 171. Vendor is required to sign affidavit form included in Proposal documents.

SILENCE OF SPECIFICATIONS:

The apparent silence of these specifications as to any detail of the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

CONFIDENTIALITY:

Contents of the proposals will remain confidential until the contract is awarded. At that time the contents will be made public under the Texas Public Information Act; except for any portion of a proposal which has been clearly marked as a trade secret or proprietary data (the entire proposal may not be so marked). Proposals will be opened, and the name of the firm submitting the proposal read aloud, acknowledged, at 10:05am on Thursday October 17, 2022, in the Purchasing Department Conference Room located in the Midland County Courthouse, Suite 1101. All respondents or other interested parties are invited to attend the opening.

Vendors are hereby notified that the Owner strictly adheres to all statutes, court decisions, and opinions of the Texas Attorney General with respect to disclosure of public information.

ADDITIONAL INFORMATION AND DEMONSTRATION, NEGOTIATIONS:

Prior to award, selected Vendors may be asked to provide further information concerning their proposal, up to and including presentations/demonstrations. The Midland County Commissioners Court reserves the right to reject any and all proposals or waive formalities as deemed in the best interests of Midland County. The County may also enter into discussions and revisions of proposals after submission and before award for the purpose of obtaining the best and final offer, and to accept the proposal deemed most advantageous to Midland County.

This request for proposal (RFP) is part of a competitive procurement process which is designed to best serve the interests of the County in obtaining complicated commodities and/or services. It also provides interested Vendors with a fair opportunity for their goods and services to be considered. The RFP process is designed to be a competitive negotiation platform, where price is not required to be the sole determinative factor. Also, the County has the flexibility to negotiate with interested vendors (one at a time) to arrive at a mutually agreeable relationship. Negotiations will be arranged with vendors in a hierarchal order, starting with the vendor selected as the primary. If a contract cannot be negotiated, negotiations will, formally and in writing, end with that Vendor and proceed to move to the second vendor, and so forth until a contract is negotiated.

RIGHTS OF THE CONTRACTING AUTHORITY:

Midland County reserves the right to withdraw this RFP at any time and for any reason. Midland County also has the right to terminate its selection process at any time and to reject all responses, or all proposals. Receipt of the proposal materials by Midland County or submission of a proposal to Midland County confers no rights upon the vendor nor obligates Midland County in any manner.

All costs associated with the preparation or submittal of proposals shall be borne by the vendor, and no cost shall be sustained by Midland County.

ORAL COMMITMENT:

Vendors should clearly understand that any verbal representations made or assumed to be made during any discussions held between representatives of a vendor and any Midland County personnel or official are not binding on Midland County.

WAIVER OF CLAIMS:

Submission of a proposal indicates Vendor's acceptance of the evaluation technique and Vendor's recognition that some subjective judgments must be made by the County during the determination of qualification.

SELECTION CRITERIA:

Price is a primary consideration, however, it is not the only consideration to be used in the selection. The product and/or service to be provided is also of major importance. Midland County will require that the successful vendor provide a representative for all County related business, service, billing, installation, activation and termination of said service.

ORDINANCES AND PERMITS:

The Vendor agrees, during the performance of the work, to comply with all applicable Federal, State, or local code and ordinances.

INVOICES:

Invoices are to be mailed to P.O. Box 421, Midland, Texas 79702 and should cite the applicable Purchase Order Number. Any and all notices or other communications required or permitted by any contract awarded as a result of this RFP shall be served on or given to Midland County, in writing, by personal delivery to the Purchasing Agent of Midland County, Texas, or by deposit with the United States Mail, postage prepaid, registered or certified mail, return receipt requested, addressed to the Midland County Purchasing Agent 500 N. Loraine Suite 1101 Midland, TX 79701, or at such other address as may have been specified by written notice to Vendor.

INSURANCE:

The awarded Vendor will maintain such insurance as will protect the Vendor and the County from claims under the Workers' Compensation Acts, and any amendments thereof, and from any other claims for damages from personal injury, including death, which may arise from operations under this agreement, whether such operations be by themselves or by any sub-contractor, or anyone directly or indirectly employed by either of them. Current Certificate of such insurance shall be furnished to Midland County and shall show all applicable coverage(s).

Other insurance requirements are:

- General Liability (including completed operations) with a \$1,000,000 per occurrence limit and \$2,000,000 general aggregate. Coverage should also apply within the general liability or by separate pollution liability policy for the liability arising out of the use of herbicides or other chemicals.
- Commercial Automobile Liability with a limit of no less than \$1,000,000. The coverage will also extend liability to hired and non-owned autos.
- Workers' Compensation with limit of \$1,000,000 for Employers Liability.
- We also require a minimum umbrella (or follow form excess policy covering over general liability, auto liability and workers compensation) of no less than \$2,000,000.

Midland County will require the selected Vendor to name Midland County as an additional for both the general liability and auto liability. A waiver of subrogation in favor of the County is required for the workers compensation. If the additional insured status or waiver of subrogation is not blanket, please send a copy of the actual endorsements prior to commencement of any work.

Midland County will require the selected Vendor to name Midland County as an additional insured and provide a waiver of subrogation prior to making a contract.

INDEMNIFICATION:

The Vendor shall defend, indemnify and save whole and harmless the County and all its officers, agents and employees from and against any and all demands, claims, suits, or causes of action of any character, name, kind or description brought for, or on account of, arising out of or in connection with the Vendor's performance or non-performance of any obligation of Vendor or any negligent act, misconduct or omission of the Vendor in the performance of its contractual obligations. The Vendor shall defend, indemnify, save, and hold harmless the County and its officers, agents, representatives and employees from and against any and all demands, claims, suits, or causes of action of any character, name, kind or description brought for, on account of, arising out of or in connection with Vendor's product or service.

STATUS OF INDEPENDENT CONTRACTOR:

Vendor shall be considered an independent contractor, for all purposes. Vendor will not at any time, directly or indirectly, act as an agent, servant, representative or employee of the County. Vendor will not take any action which is intended to create any commitments, duties, liabilities or obligations on behalf of the County, without prior written consent of the County.

SUBCONTRACTOR AND/OR SUPPLIER IDENTIFICATION:

Should the Bidder subcontract any work, the Bidder shall indicate below the name of each subcontractor and/or supplier the bidder will use in the performance of the contract. The Bidder shall specify the work to be performed by the subcontractor or the materials to be provided by the supplier. Any changes in subcontractor and/or supplier listed below shall require prior approval by the Purchasing Office.

PARTIAL INVALIDITY:

In the event any one or more of the provisions contained in this RFP or any contract resulting therefore, for any reason, be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision of this RFP or any contract resulting therefore and this RFP or the contract resulting therefore shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

CONTRACT TERMINATION:

Non-performance of the Vendor in terms of specifications or noncompliance with terms of this contract shall be basis for termination of the contract by the County. Termination in whole or in part, by the County may be made at its option and without prejudice to any other remedy to which it may be entitled at law or in equity, or elsewhere under this contract, by giving (60) sixty days written notice to the Vendor with the understanding that all work being performed under this contract shall cease upon the date specified in such notice. The County shall not pay for work, equipment, services or supplies which are unsatisfactory. Vendor may be given reasonable opportunity prior to termination to correct any deficiency. This, however, shall in no way be construed as negating the basis for termination for non-performance. The right to terminate the notice thereof is controlled by these proposal specifications and is not subject to being altered by contract.

LAW GOVERNING:

The parties under contract shall be subject to all Federal laws and regulations, and all rules and regulations of the State of Texas. The laws of the State of Texas shall govern the interpretation and application of the contract; regardless of where any disagreement over its terms should arise or any case of action arise.

REMEDIES:

The successful vendor and Midland County agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.

VENUE:

It is hereby agreed that the contract will be made in Midland, Midland County, Texas, and any dispute arising as a result of it shall be governed by the laws of the State of Texas for the purpose of any law suit, and the parties agree that such lawsuit shall be brought in Midland County, Texas.

FUNDING CONTINGENCY:

Any contract awarded pursuant to this RFP shall be contingent on sufficient funding and authority being made available in each fiscal period by the appropriate officials of Midland County. If sufficient funding or authority is not made available, the contract shall become null and void.

ASSIGNMENT:

The Vendor shall not sell, assign transfer or convey this contract in whole or in part, without the prior written consent of the County.

BUSINESS CHANGE DISCLOSURE:

The Vendor shall immediately disclose any knowledge of a business change (i.e., name change, change in ownership, etc.) that will take place during the duration of this contract.

**REQUIRED FORM
COMPANY AFFIDAVIT**

The affiant, _____ states with respect to this submission to County:

I (we) hereby certify that if the contract is awarded to our firm that no member or members of the governing body, elected official or officials, employee or employees of said County, or any person representing or purporting to represent the County, or any family member including spouse, parents, or children of said group, has received or has been promised, directly or indirectly, any financial benefit, by way of fee, commission, finder's fee or any other financial benefit on account of the act of awarding and/or executing a contract.

I hereby certify that I have full authority to bind the company and that I have personally reviewed the information contained in the RFP and this submission, and all attachments and appendices, and do hereby attest to the accuracy of all information contained in this submission, including all attachments and exhibits.

I acknowledge that any misrepresentation will result in immediate disqualification from any consideration in the submission process.

I further recognize that County reserves the right to make its award for any reason considered advantageous to the County. The company selected may be without respect to price or other factors.

Signature _____ Date _____

Name _____ Phone _____

Title _____

Firm Name _____

Type of business organization (corporation, LLC, partnership, proprietorship)

Address _____

County, State, Zip _____

Notary Seal Below

SPECIFICATION

PURPOSE:

Midland County is in need of a vendor to provide drug screening services particularly for Midland County Drug Court participants. Midland Judicial District CSCD, herein after referred to as CSCD, oversees the adult probationers in Midland County. While CSCD is not part of Midland County, they may be interested in using this contract for the drug screening of adult probationers.

SPECIFICATIONS:

Vendor will furnish labor, supplies, equipment and lab to perform the following tasks listed on pages 11-14.

CONTRACT TERM:

This contract will last for 12 months and renew annually, unless either Midland County or Vendor provides a 60-day notice to cancel or not renew. Any increase in cost will need to be submitted to the County Judge by May 1st of each year so that the request can be reviewed and considered during the budget process. Any increases will take effect the following October 1st, the beginning of Midland County's fiscal year.

EVALUATION PROCESS:

The County will award to the respondents that submits a bid which represents the “best value” to the County. The best value shall not be based solely upon price but the bid which receives the highest cumulative score for each of the evaluation factors delineated herein.

CRITERIA:

Introduction (Executive Summary): 1 page maximum

Tab 1 Previous Related Experience & Qualifications: (15 points, maximum)

- Provide documents as requested on page 12 regarding organizational chart, history of organization and affiliations, certifications.
- Indicate experience with publicly funded facilities of same approximate size and type as the anticipated supplies/services.
- Indicate whether Vendor has had similar contracts terminated prior to completion or whether a bonding company surety has had to pay funds under a bond of the Vendor.

Tab 2 References: (15 points, maximum)

- Provide 4 reference for which you have provided the same or similar services. At least 2 of those references must be government agencies

Tab 2 Compliance: (50 points, maximum)

- Indicate Vendor’s compliance and capabilities to Midland County and Midland County CSCD’s requirements by completing and returning pages 11-14.

Tab 3 Cost: (20 points, maximum)

- Indicate the Vendor’s proposed price per test five-panel lab assay consisting of any five of the following that Midland County or Midland County CSCD requests
 - Alcohol (ETG) Alcohol (ETG)
 - Amphetamines (amphetamines, ecstasy, methamphetamines)
 - Barbiturates
 - Benzodiazepines
 - Cannabinoids (THC)
 - Cocaine
 - Ecstasy
 - Methadone
 - Opiates (morphine, heroin, hydrocodone, hydromorphone, oxycodone, oxymorphone)
 - PCP
- Indicate Vendor’s proposed price per drug for confirmation of a positive test using GC/MS or LC-MS/MS

SCOPE OF SERVICES	CAN YOUR COMPANY PROVIDE THIS?
Vendor is to provide drug screening for adults who are probationers participating in Midland County Specialty Courts (referred to by the Midland County Specialty Courts and Adult Probation in accordance with prescribed procedures established by the Midland County Specialty Courts and the CSCD).	YES or NO
Vendor must be able to integrate with the Hamer eCMS software system (Hamer Enterprises) utilized by Adult Probation and the Midland County Drug Court.	YES or NO
Testing shall encompass but not limited to a five panel lab assay consisting of any five of the following:	
Alcohol (ETG)	YES or NO
Amphetamines (amphetamines, ecstasy, methamphetamines)	YES or NO
Barbiturates	YES or NO
Benzodiazepines	YES or NO
Cannabinoids (THC)	YES or NO
Cocaine	YES or NO
Ecstasy	YES or NO
Methadone	YES or NO
Opiates (morphine, heroin, hydrocodone, hydromorphone, oxycodone, oxymorphone)	YES or NO
PCP	YES or NO
Propoxyphene	YES or NO
Vendor must be able to conduct additional lab assays as requested for, but not limited to, any of the following:	
Buprenorphine	YES or NO
Carisoprodol	YES or NO
Fentanyl	YES or NO
Heroin	YES or NO
Ketamine	YES or NO
LSD	YES or NO
Meperidine	YES or NO
Tramadol	YES or NO
Zolpidem\	YES or NO
Gabapentin	YES or NO
Synthetic Cannabinoids	YES or NO
Synthetic Stimulants (Bath Salts)	YES or NO

Vendor must be able to automatically rotate the panel of five tests to include a combination of any of the above based upon different categories or groups of individuals being tested.	YES or NO
Vendor must be able to conduct lab-based oral fluid testing on some or all of the above. Please specify which of the above cannot be tested via oral fluid.	If necessary, please list on a separate document
Vendor must provide a listing screening and/or confirmation cut-off levels as appropriate for the type of testing available (i.e., screen or confirmation) for all substances that the Vendor has the ability to test.	YES or NO
Vendor should include a response to the following, on a separate document:	
Provide an organizational chart for the proposed account manager and service team assigned to the CSCD.	
Provide a brief history of your organization and its affiliations, including the date founded and how many years your organization has provided the requested services outlined in this RFP.	
Provide any special certifications or qualifications you, or individuals in your company that would provide services to Midland County, possess that are relevant to this service.	
What similar services have you provided in the past five years?	
Provide four client references for which you provide the same or similar services. At least two of the references must be government agencies.	
Vendor must have the ability to provide Midland County and the CSCD with access to a secure, web-based HIPAA compliant information management system that at a minimum allows Midland County and the CSCD to:	
Enroll clients into the testing program;	YES or NO
Enter custom test panels specific to each donor;	YES or NO
Order unscheduled tests for an individual donor;	YES or NO
Enter excused test periods for an individual donor;	YES or NO
Inactivate or activate donors;	YES or NO
Track and review donor test history; and,	YES or NO
Schedule random testing for donors based on the individual or a donor group.	YES or NO
The Information Management System shall include a dashboard view specific to each case manager that:	
Provides the supervising case manager quick access to each donor;	YES or NO
Provides a consolidated summary of all activity related to each donor;	YES or NO
Provides if a donor is scheduled to test;	YES or NO

Shows if a donor has called the donor notification system or not;	YES or NO
Provides a summary of recent positive, no shows, and other non-negative test results; and,	YES or NO
Provides the option of daily email summaries of testing results being sent to the supervising caseload manager.	YES or NO
Vendor must be able to provide, support, and maintain a secure automated random selection testing calendar that is configurable to Midland County specific parameters and provides the ability to:	
Create default parameters that specify testing frequency and test panels; and,	YES or NO
Schedule donors on an individual or group basis.	YES or NO
Vendor must be able to provide, support, and maintain a donor notification system that notifies donors of the requirement to test. The donor notification system must:	
Create a unique personal identification number for each donor;	YES or NO
Allow donors to contact the system via phone, web;	YES or NO
Provide English and Spanish language options;	YES or NO
Record the time, date and phone number of when donors call, log in via the web;	YES or NO
Report if a donor fails to contact the notification system;	YES or NO
Calculate a call-in compliance score for each donor;	YES or NO
Allow the supervising case manager to post custom messages for an individual donor or group of donors;	YES or NO
Provide capacity adequate to efficiently handle the number of calls received during peak call-in times.	YES or NO
Have the ability to notify donors via text message;	YES or NO
Vendor must provide all necessary sample collection and transportation supplies and courier pick-up within 24 hours of notification for specimens collected.	YES or NO
The Vendor shall:	
Own and operate their own laboratory where the testing of samples is to be conducted, third party labs are not permitted;	YES or NO
Operate a laboratory that is accredited by the College of American Pathologists;	YES or NO
Operate a laboratory that is compliant with the Clinical Laboratory Improvement Amendments;	YES or NO
Conduct laboratory immunoassay screen on all samples submitted.	YES or NO
For all positive immunoassay screens, conduct a second laboratory immunoassay screen with a new aliquot of the specimen prior to reporting the positive specimen;	YES or NO
Report the screen results by the end of the next business day following the receipt of the specimen at the lab;	YES or NO

Conduct confirmation via GC/MS or LC-MS/MS as requested;	YES or NO
Retain negative specimens for five business days;	YES or NO
Store non-negative samples in secure, frozen storage for sixty days; and,	YES or NO
Conduct specimen validity testing via creatinine testing on all samples, and specific gravity, PH, and oxidants when needed.	YES or NO
Vendor must be able to generate a legally defensible electronic chain of custody that fully integrates client demographic data (name, gender, age, case manager, etc.) and tracks the specimen during all phases of the testing process.	YES or NO
Vendor must be able to report all test results and related information via the information management system that can integrate with Hamer Enterprises eCMS Software, and provide consultation and results interpretation on an as needed basis.	YES or NO
Vendor must have the ability to provide Midland County with program analytics that aid in data analysis. Midland County must have the ability to generate such reports through the information management system. Reports must be sortable by supervising case manager and at a minimum include:	
Detailed and summary results;	YES or NO
Individual test reports;	YES or NO
Donor test history;	YES or NO
An overview of all testing activities; and,	YES or NO
Detailed views of the historic and future testing calendars.	YES or NO
Vendor must have the ability to provide legal affidavits and/or expert testimony upon request.	YES or NO
Vendor shall provide Midland County with the option for a system of Collaborative Care Management for clients.	YES or NO
Vendor shall conduct training and orientation sessions for judges, attorneys, Midland County staff, and CSCD staff with respect to the alcohol and drug testing process.	YES or NO
Vendor shall provide training to staff assigned to specimen collection so that those personnel are able to collect, process, and ship specimens for testing.	YES or NO
Vendor must provide a monthly account summary and invoice within ten calendar days following the completion of a month. Vendor must be able to provide multiple invoices based upon programs in which clients are enrolled.	YES or NO