



RFP 24MCO621

Best and Final Offer Request – Finalist Presentation Invitation

July 18, 2024

Midland County has completed its evaluation of RFP 24MCO621. At this time, you have been selected as a finalist for the following lines of coverage:

- **LTD**
- **Basic Life and AD&D**
- **Vol. Life and AD&D**
- **Worksite Products**

A response to this request should include pricing and rate guarantees. In addition, please provide the following:

- Would you be able to include a ben admin platform?
- Voluntary Life rates are currently slightly above market average
- Please confirm voluntary life rates do not straddle IRS Table I
- Remove age reduction on critical illness
- All worksite pricing is above market average – please reduce between 15-20% (excluding STD)
- Overview of offering
- Differentiators to the market
- Member experience

Please submit your response by **12:00PM** on **July 23, 2024** to pur103@co.midland.tx.us.

Finalist presentations will be held virtually between July 24th – July 26th. The following date and time slot has been selected for you below. Zoom meeting room information will be sent out by July 23rd, 2024.

Thursday, July 25, 2024

1:15pm-1:45pm

These times are strictly set and will not be able to start early or end late. You may join the meeting room 5 minutes before your start time to set up any visuals as needed and request to share your screen from the moderator. Introductions will not be given from the County during meetings to allow vendors to have the full amount of time.