



RFP 24MCO621

Best and Final Offer Request – Finalist Presentation Invitation

July 18, 2024

Midland County has completed its evaluation of RFP 24MCO621. At this time, you have been selected as a finalist for the following lines of coverage:

- **Medical**
- **Pharmacy**
- **Stop Loss**
- **COBRA**
- **ACA**
- **FSA**

A response to this request should include pricing and rate guarantees. In addition, please provide the following:

- Overview of offering
- Differentiators to the market
- Member experience

Stop Loss:

- Confirm and describe any rate cap
- Confirm no new laser provision is included
- Confirm Stop Loss is firm and final in this response
- Provide a physical proposal or copy of the contract

ACA

- Can ACA be included with medical at no cost

FSA

- Can FSA be included with medical at no cost

Pharmacy:

- Provide a completed Reprice analysis that was shared within the initial RFP.
- Consider shift from FIXED rebate guarantees to 100% pass-through with minimums

RFP No. 24MCO621 Best and Final Offer Request – Finalist Presentation Invitation

- Consider tighter exclusion language such as including Multi-source Brands within rebate guarantees
- Provide drug list with GPI – 4 code & name of what drugs fall into Anti-viral rebate exclusion

Please submit your response by **12:00PM** on **July 23, 2024** to pur103@co.midland.tx.us.

Finalist presentations will be held virtually between July 24th – July 26th. The following date and time slot has been selected for you below. Zoom meeting room information will be sent out by July 23rd, 2024.

Wednesday, July 24, 2024

9:00am-10:30am

These times are strictly set and will not be able to start early or end late. You may join the meeting room 5 minutes before your start time to set up any visuals as needed and request to share your screen from the moderator. Introductions will not be given from the County during meetings to allow vendors to have the full amount of time.